

4.1 Information Request Instructions – Statement of Qualifications

As used in this RFQ, the terms "developer" and "firm" mean a single-firm developer or a development team, unless otherwise specified. Both single-firm developers and development teams are required to furnish information to the Army in accordance with the instructions provided below. For the purposes of this RFQ, the distinction between a "single-firm developer" and a "development team" is that a single-firm developer would manage the project under the direction of a single principal member, as defined below. By contrast, a development team is a single business entity such as a joint venture or partnership, made up of two or more principal members. To compete for the Fort Hood opportunity, a development team must commit to work with the Army as a single business entity, and is required to provide information both on the team itself as a single business entity and on the team's principal members. The term "principal member" means a team member with an identified ownership interest in the team's operation and related management responsibilities. The principal member concept allows newly formed teams to compete based on the experience of their principal members. Additional information on this aspect of the Army's evaluation is provided in Section 4.5.1.

Prospective developers are requested to submit a Statement of Qualifications in two parts: Part (1) Information requested in Section 4.2 (Minimum Experience Requirements) and Part (2) information requested in Section 4.3 (Qualifications). The Statement of Qualifications should be submitted in sufficient detail to:

- Permit the Evaluation Team and Selection Official (described in Section 4.4 below) to reach a reasoned judgment regarding the developer's Minimum Experience Requirements and Qualifications.
- Distinguish the developer from other candidates.

In selecting information to include in the submission, please focus on the facts that you believe are most relevant to the Fort Hood project. Submissions are limited to a total of 50 single-spaced pages and may include tables or charts where appropriate. The following are not included in the 50 page limit, audited financial statement (or 10Ks if the entity is publicly owned) requested under Section 4.3.3, resumes requested under Section 4.3.4, "Offeror Representations and Certifications" requested in Appendix E .